

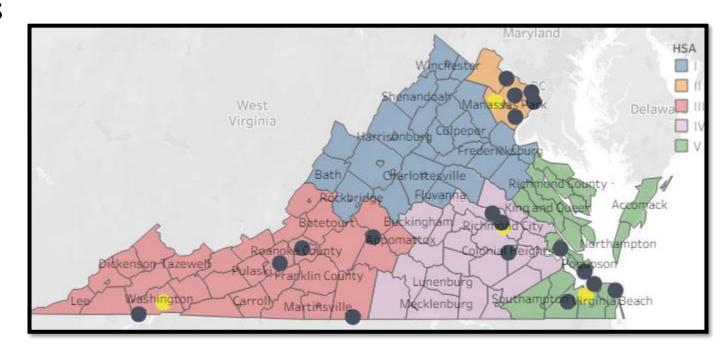
Medical Cannabis and the Virginia PMP

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Medical cannabis in Virginia

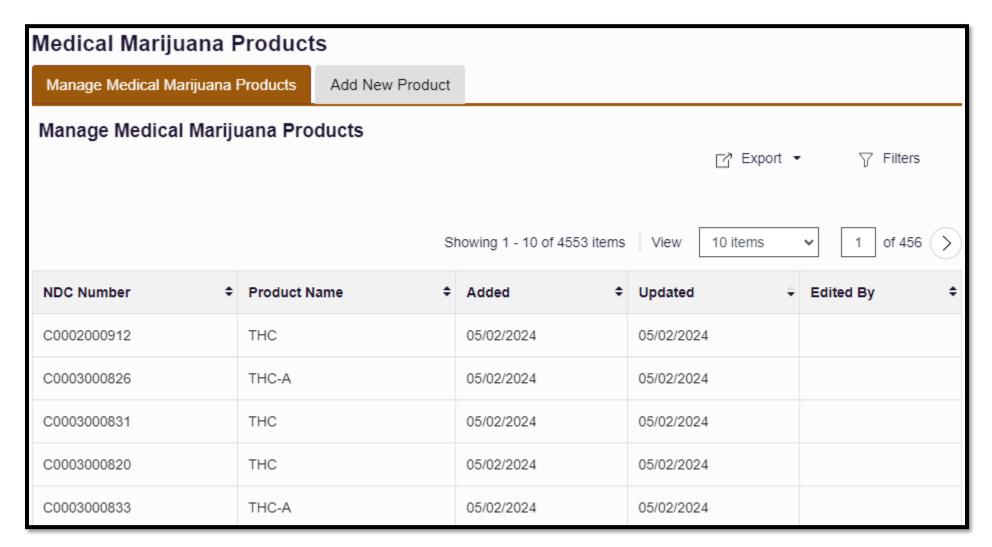
- Oct 2020: First medical cannabis reported to PMP
- Board of Pharmacy provided initial regulatory oversight, transitioned to Cannabis Control Authority (CCA) Jan 2024
- 5 pharmaceutical processors, one per health service area (regional), each can have up to 5 additional dispensaries





Reporting from medical cannabis dispensaries

- NDC starts with "C" to distinguish
- Product list updated daily from BioTrack vendor to Bamboo Health





Medical cannabis display on PMP report

- Initial product labeling
- Change to product labeling Jul 2023
 - "PMP report shall indicate the primary cannabinoid for all cannabis products dispensed"
 - THC
 - THC-A
 - CBD
 - CBD-A

Primary cannabinoid

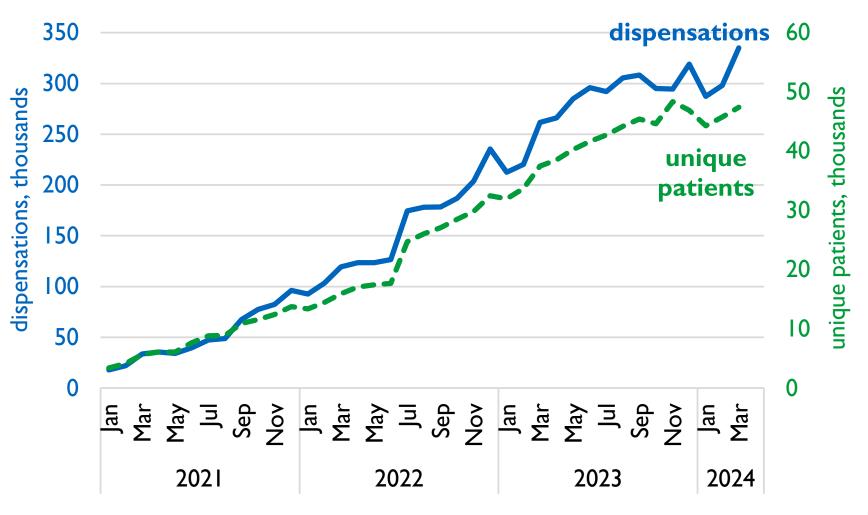
Initial product labeling

	Prescri	ptions			
	Total: 14 Private Pay: 9				Sh
	Filled v	Written \$	ID \$	Drug \$	QTY \$
	01/18/2024	01/18/2024	10*	Thc-A	5.00
	07/10/2023	07/10/2023	8*	Cannabidiol (Cbd)	1.00
	07/10/2023	07/10/2023	8*	Tetrahydrocannabinol Acid (Thc-A)	1.00
	07/10/2023	07/10/2023	8*	Tetrahydrocannabinol (Thc)	1.00
	02/24/2023	02/22/2023	9*	Gabapentin 100 Mg Capsule	60.00
	02/02/2023	01/01/2023	4	Actiq 200 Mcg Lozenge	30.00
	01/26/2023	01/19/2023	8*	Incredibles Tangahhhrine 7	120.00
	12/01/2022	11/25/2022	4	Vimpat 100 Mg Tablet	60.00
	07/20/2022	07/20/2022	6*	Dharma Ingest (Blue Raspberry)	1.50
	07/18/2022	07/15/2022	5	Fentanyl 100 Mcg/hr Patch	1.00
	07/14/2022	07/07/2022	2	Alprazolam 0.5 Mg Tablet	120.00
	07/09/2022	07/06/2022	3	Hydrocodone-Acetamin 5-325 Mg	60.00
	07/07/2022	07/07/2022	1*	Animal Mints li Popcorn Buds	0.50
	04/22/2022	03/31/2022	7	Tramadol Hcl 50 Mg Tablet	120.00



Total dispensations and unique patients dispensed medical cannabis, 2021-2024YTD

- Monthly total dispensations increased over 17x
- Monthly unique patients increased over 13x





Top prescriptions by generic name, 2023

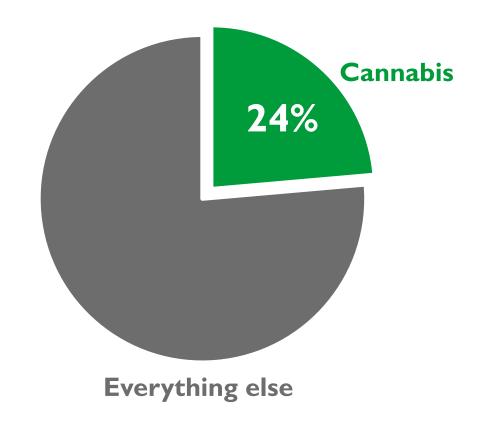
O6 oxycodone (Xtampza[®], Roxicodone[®]) cannabis tramadol (Ultram®) gabapentin 08 oxycodone/acetaminophen (Percocet®) dextroamphetamine/ amphetamine (Adderall®) hydrocodone/acetaminophen (Vicodin®, Lortab®, Lorcet®) clonazepam (Klonopin®) buprenorphine/naloxone (Suboxone®) alprazolam (Xanax®)



Reporting volume

- Over I.4M dispensations reported to Virginia PMP monthly
 - Cannabis represented only 2% initially
 - Cannabis has grown to one quarter of total

Total dispensations reported, March 2024





Challenges

- State license failover
- Patient report doesn't provide meaningful information, except that patient has cannabis
- Request for more granular data
 - Confidentiality statutes prohibit release of data that could reasonably identify dispenser

- Advantages
 - Dispensers highly motivated to comply with legislative/regulatory requirements
 - Real-time reporting